



COMPANY PRESENTATION

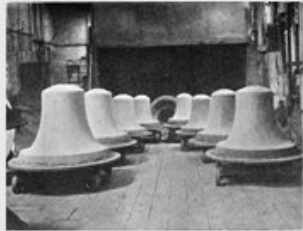
June 2025



PETROS PETROPOULOS GROUP 1922 - 2025

103 years of **Leadership** and **Innovation** in the Greek automotive related distribution & manufacturing business

PIONEERING HISTORY: 1922-2025



Started with bell casting factory

End of
19th
century



Συναρμολόγηση αυτοκινήτων
Ford και Willys

Establishment in
Thessaloniki –
Assembly of cars

1922



Το κτίριο στην οδό Λαγκαδά 34

Biggest General
Engine Overhaul
Factory in North
Greece

1930



Distributor of Perkins
Diesel Engines

1953

Pioneered manufacturing
of Agricultural Tractors



1959

Pioneered Design &
Manufacture of a 4X4, 2-
ton, all Purpose
Agricultural and Military
Truck – The Polytrak



1976

Pioneered System of EVA
measurement and
Organization in Autonomous
Business Units



1992

Listing in the Athens
Stock Exchange

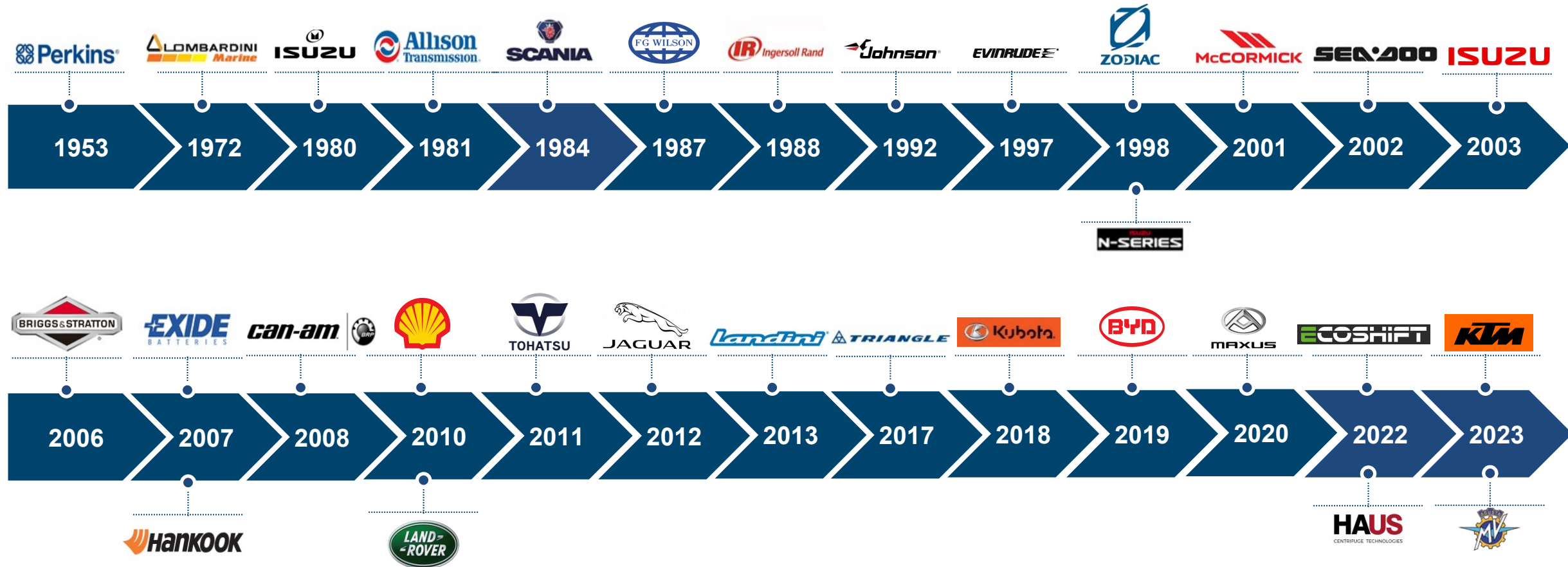


1999



Strategic Alliances

World Class Brands



a Story of Long-Term Relationships









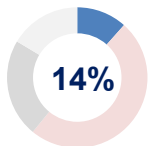
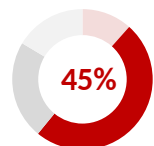
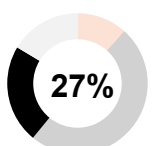
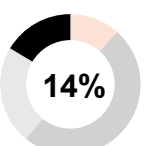


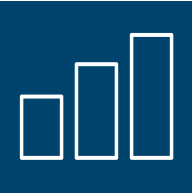
Petros Petropoulos (PP) at a Glance

Four Established Divisions in the Greek Automotive Business



Petros Petropoulos SA was established in Thessaloniki in 1922. It manufactures, distributes and supports a wide range of automotive products including automobiles, trucks and buses, generator set, diesel engines, boats, outboard engines, agricultural, earthmoving and industrial equipment, batteries, lubricants and tyres.

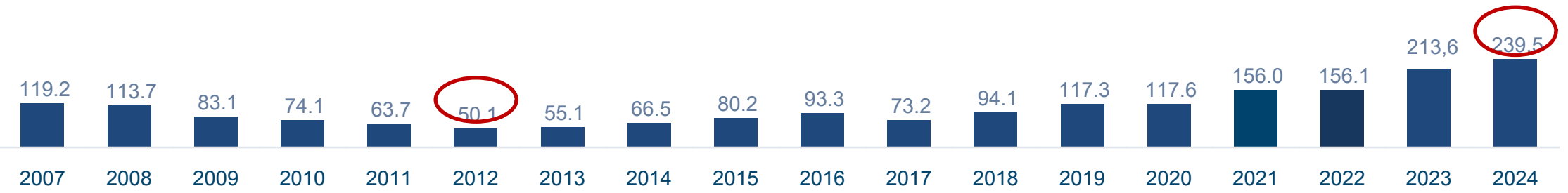
	Commercial Vehicles	PC / LCV / Motorcycles	Automotive Machinery Division	Ostrea Division
Activity	 Sales, modification, and technical support for trucks, buses, and trailers.	 Sales and technical support for luxury pc, pick-ups, light trucks, commercial vehicles, motorcycles.	 Sales modification and technical support of generator, inboard & outboard engines, boats, tractors etc.	 Sales and technical support of lubricants, batteries and tires.
Key Brands				
Key Financials (2024)	<div>Revenue share  14%</div> <div>EBIDA Share 15%</div>	<div>Revenue share  45%</div> <div>EBITDA Share 25%</div>	<div>Revenue share  27%</div> <div>EBITDA Share 40%</div>	<div>Revenue share  14%</div> <div>EBITDA Share 20%</div>



Review of 2024 - Key Financials we constantly deliver profitable growth

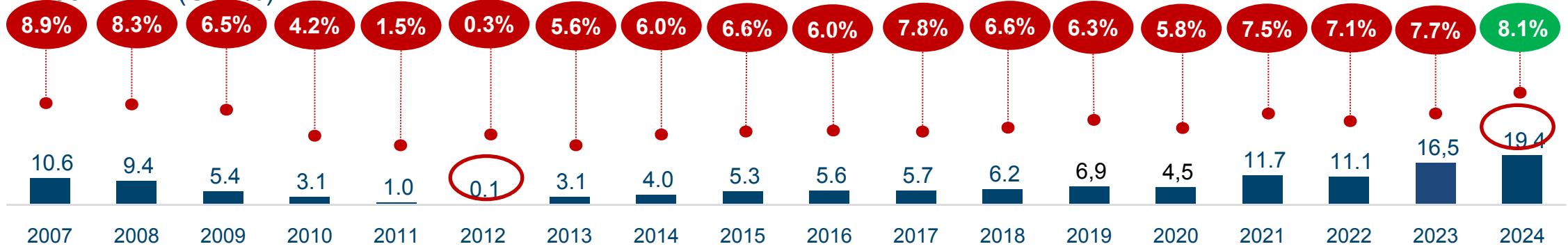
Revenue Growth

2007–2024(€m)



EBITDA & EBITDA margin

2007-2024 (€ m %)



Areas of Business and Structure



Business Units managed like independent companies



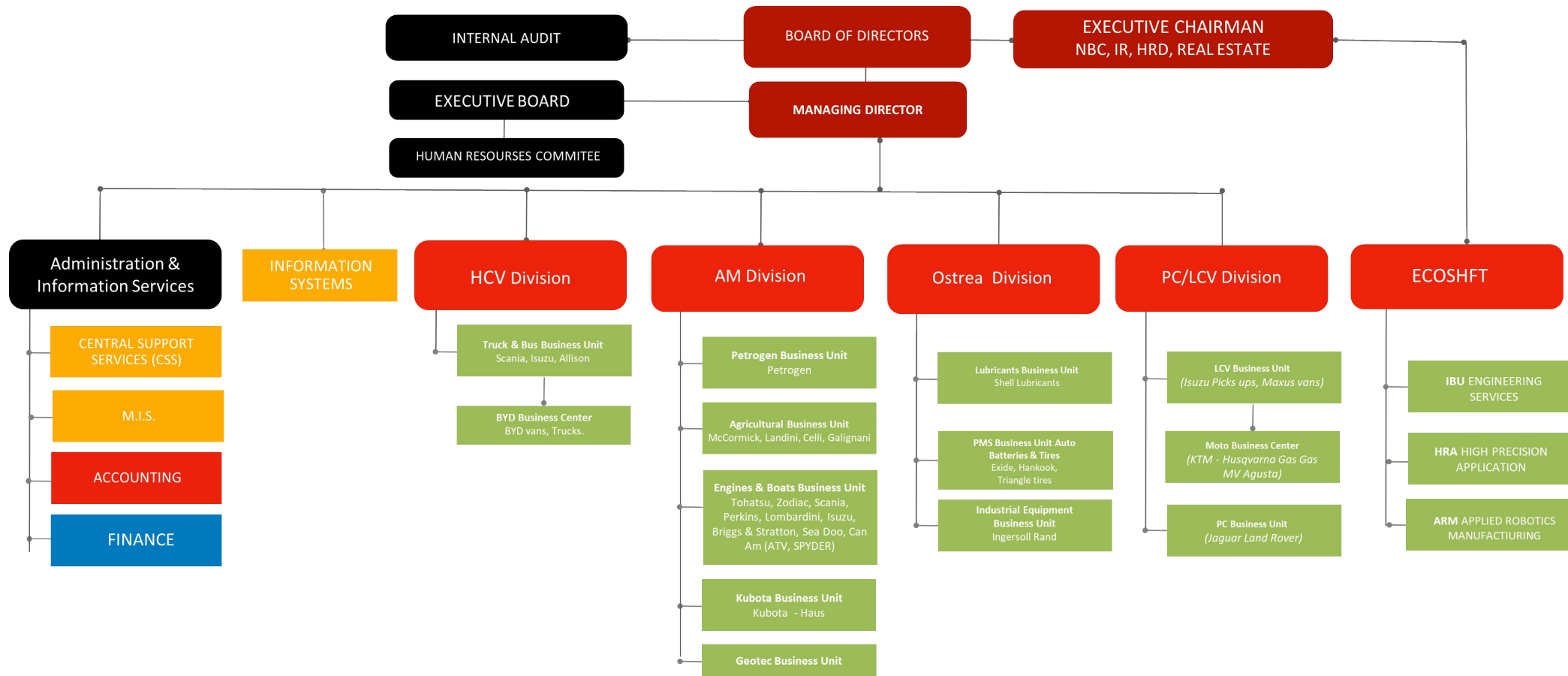
Offer support services where economies of scale can be achieved between several Business Units.



Responsible for the overall management of the company.



Finance Dept. acts like an internal bank.

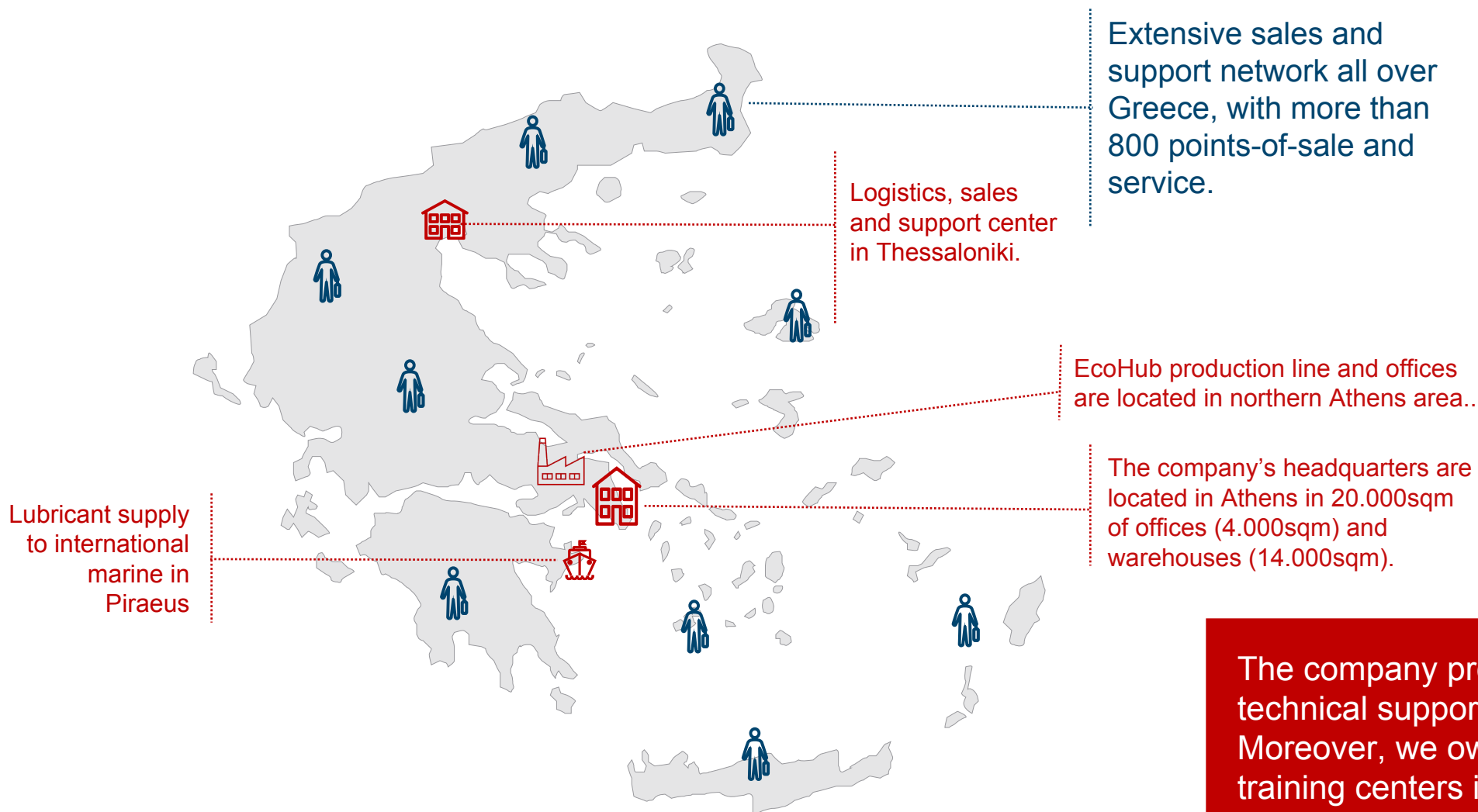


Economies of scale

Focus



Nationwide coverage



The company provides service and technical support for all our brands. Moreover, we own separate special training centers in which we develop and educate our dealers.



Business Philosophy and Key Drivers



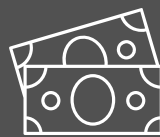
Recognizable
world-class
brands

The company holds strategic alliances with world-class brands, enhancing its portfolio, diversifying its revenue sources and building a loyal customer base.



Extensive
sales network

With more than 800 points of sales and service, spanning all over the Greek market, we are well-positioned to promote our products and capitalize on new opportunities.



Solid financial
position

Consistent Revenue and EBITDA growth amidst challenging economic conditions. Low levels of leverage and strong equity position.



Management-
centered model

Business Units are autonomous with transparent accountability. BU managers invest in their BUs and effectively act as partners.

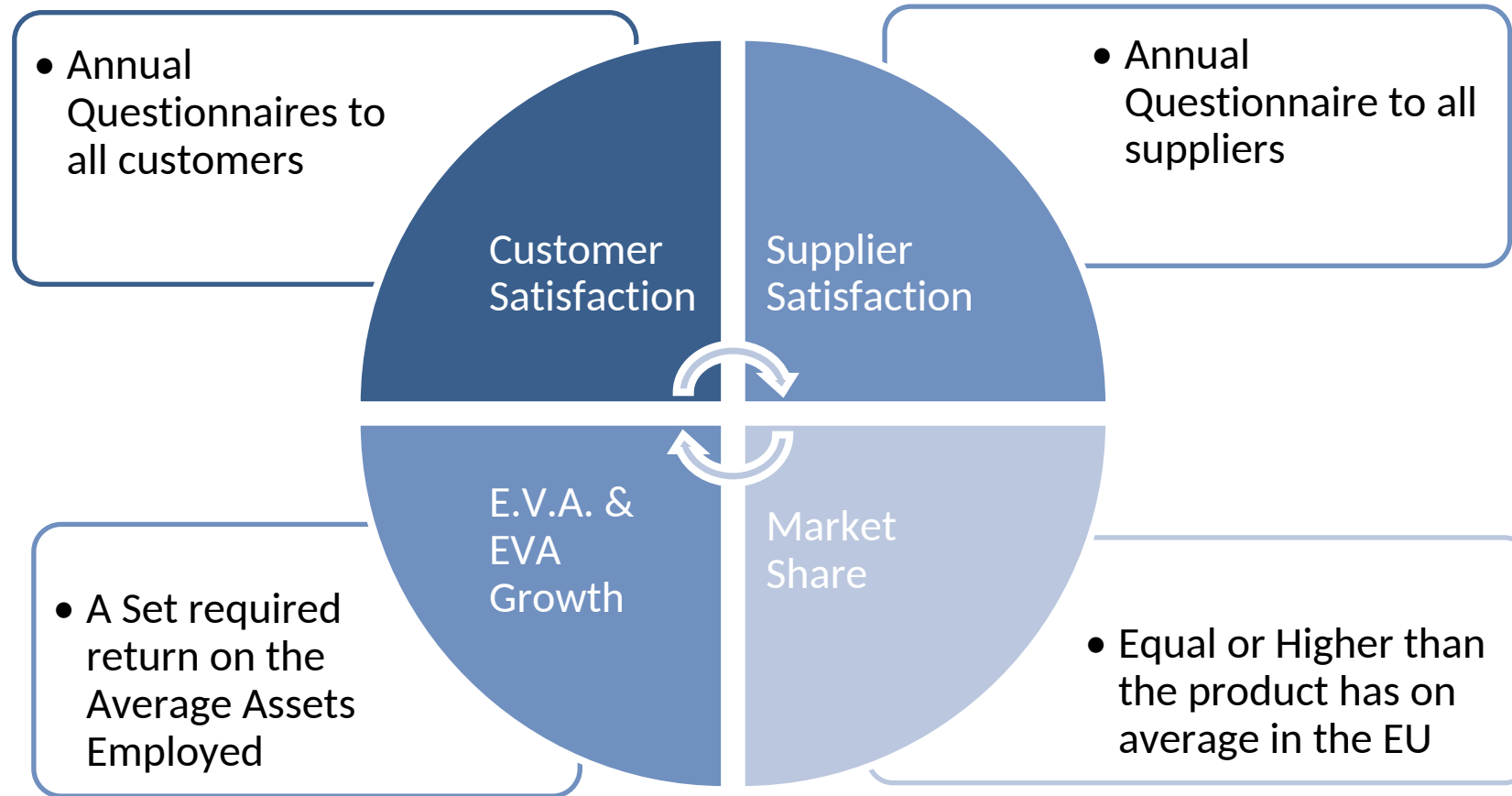


Economies of scale
and efficient asset
management

Economies of scale with notably the lowest expenses as % of sales in the industry. The EVA model, our company applies, promotes efficient asset management.

Our model promotes smooth and efficient integration of new businesses

Common Mission of all Business Units





Stock Info

Stock Information

General

Market Main Market

Sector Commercial Vehicles and Spare Parts

No of Shares 7,1mio

Tickers

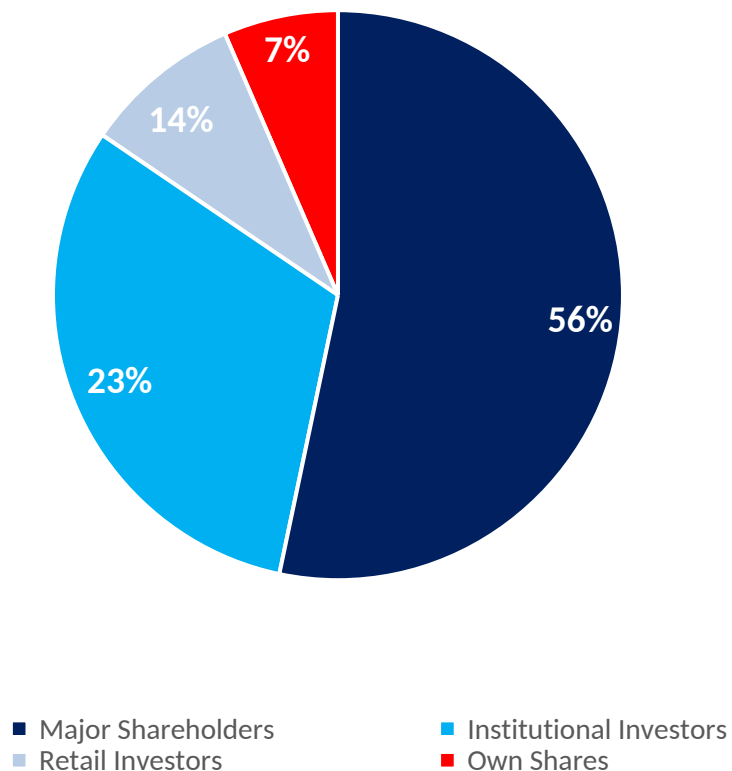
ATHEX ΠΕΤΡΟ

Reuters PTRr.AT

Bloomberg PETRO:GA

ISIN Code GRS345503007

Shareholder's Structure



The background of the slide is an aerial photograph of a coastal landscape. On the left, blue waves with white foam are crashing onto a sandy beach. To the right of the beach is a dense, green forest. A paved road runs vertically through the forest, and a small white car is visible on it. The overall scene is captured from a high angle, looking down at the landscape.

THANK YOU

www.petropoulos.com